



PRESS RELEASE

Results improve across-the-board at Interpump Group

**CONSOLIDATED NET PROFIT TO 12.7 MILLION EUROS (+5,7%)
CONSOLIDATED GROSS OPERATING PROFIT
TO 48.3 MILLION EUROS 20.9% OF SALES (+4,5%)**

**CONSOLIDATED NET REVENUES TOTAL 230.9 MILLION EURO
(447.8 BILLION LIRE)**

Cleaning Division grows 8.6%

Statement from the Chief Executive Officer, Mr Giovanni Cavallini: “The Interpump Group has continued to grow, despite the sharp slowdown endured by the world economies. Indeed, we are still seeing our sales and profits grow, thanks also to our considerable diversification in terms of the geographical areas and business areas in which we are active.”

Sant’Ilario d’Enza (RE), 13 September 2001 – Results at the Interpump Group for the first half of operating year 2001, which were approved during a Board meeting held in Milan earlier today, reflect the company’s high profitability and notable cashflow-generating ability, with all profit ratios making progress. Despite the presence of a global macroeconomic situation that has been far from encouraging, **consolidated net profit grew by 5.7%**, while **gross operating profit (EBITDA) grew by 4.5%**.

Consolidated net revenues advanced by 3% to total 230.9 million euros (equal to around 447.8 billion lire), against the 224.1 million euros registered in the first half of operating year 2000 (+0.9%, like for like).

Revenues at the group’s **Cleaning Division**, which accounts for 45% of consolidated net revenues, increased by 8.6% to 105 million euros (+3.6% like for like), against the 96.7 million euros registered in first half 2000. The group’s **Industrial Division** and **Hydraulic Division**, successfully kept sales up at the levels seen in first half 2000, achieving revenues for the first six months of 58 million euros and 66 million euros respectively.

The group’s consolidated gross industrial margin climbed 5% in absolute terms, **reaching 125.5 million euros** and increasing in relation to net sales by 1.1 percentage points to 54.4%, from 53.3% in first half 2000

Consolidated EBITDA amounted to 48.3 million euros (against 46.2 million euros in first half 2000), or 20.9% of net sales (20.6% in first half 2000).

Consolidated EBIT amounted to 41.4 million euros (against 40.3 million euros in first half 2000), or 17.9% of sales, which is in line with the 18% recorded for the first half of operating year 2000.

Consolidated net profit amounted to 12.7 million euros, representing an **increase of 5.7%** on the 12 million euros registered in first half 2000.

Cashflow generated in the first six months of the year amounted to 26.3 million euros, representing a 3.8% improvement on the 25.4 million euros registered in first half 2000. **Net borrowing totalled 181.1 million euros**, against 179.5 million euros as at 30 June 2000. As at 31 December 2000, the group’s net borrowing stood at 177.1 million euros.

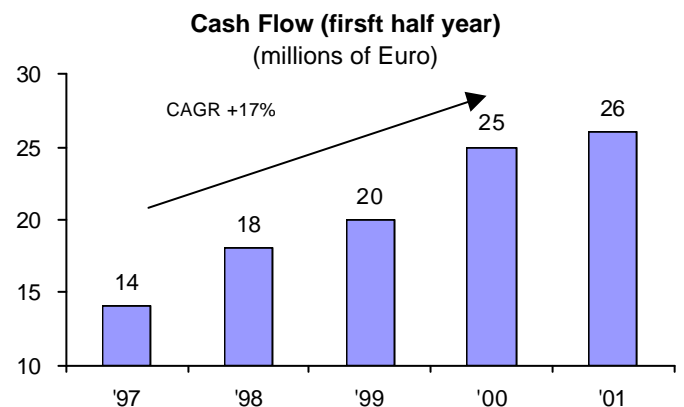
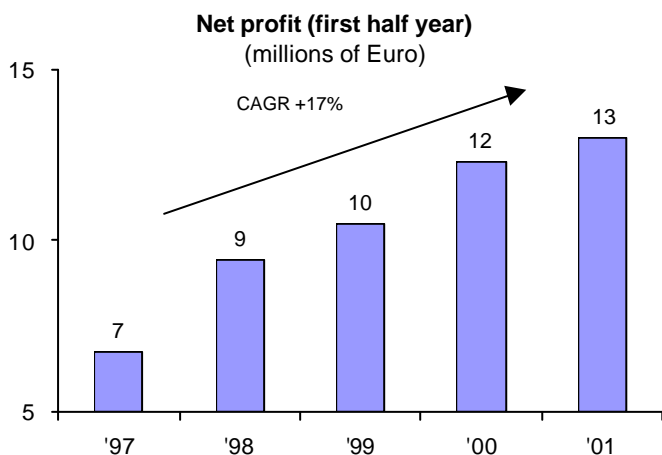
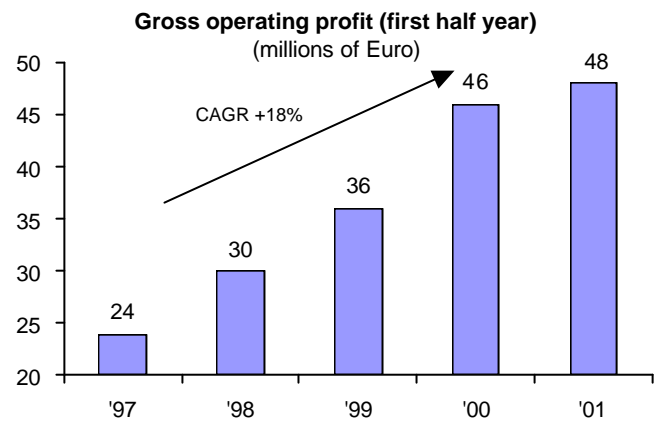
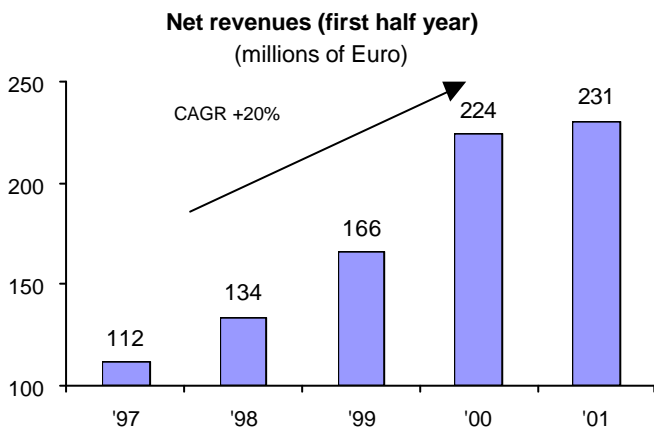


Consolidated shareholders' equity as at 30 June 2001 grew to 170.9 million euros, up 12% if compared to the 152.6 million euros recorded at the end of the same period of the previous year.

The **Interpump Group** became part of the STAR segment of the Italian Stock Exchange, partly by virtue of its fulfilling requirements for corporate governance and transparency in the management of business and the provision of information.

Mr Giovanni Cavallini, Chief Executive Officer of the Interpump Group said: *"The Interpump Group has continued to grow, despite the sharp slowdown endured by the world economies. Indeed, we are still seeing our sales and profits grow, thanks also to our considerable diversification in terms of the geographical areas and business areas in which we are active"*.

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Interpump Group

RECLASSIFIED CONSOLIDATED INCOME STATEMENTS

(amounts expressed in thousands of euro)

	30/06/2001		30/06/2000		31/12/2000	
Net sales	230,899	100.0%	224,140	100.0%	411,673	100.0%
Purchases, net of changes in inventories	<u>(105,399)</u>		<u>(104,615)</u>		<u>(189,091)</u>	
<i>Gross margin</i>	<u>125,500</u>	54.4%	<u>119,525</u>	53.3%	<u>222,582</u>	54.1%
Personnel expenses	(39,642)		(38,742)		(74,845)	
Other operating costs	<u>(37,600)</u>		<u>(34,615)</u>		<u>(67,926)</u>	
<i>Gross operating profit</i>	48,258	20.9%	46,168	20.6%	79,811	19.4%
Operating amortization and depreciation	<u>(6,852)</u>		<u>(5,845)</u>		<u>(12,655)</u>	
<i>Operating profit</i>	<u>41,406</u>	17.9%	<u>40,323</u>	18.0%	<u>67,156</u>	16.3%
Amortization of goodwill	(4,647)		(4,439)		(9,046)	
Amortization of acquisition and listing cost	-		(833)		(1,666)	
Amortization of excess cost allocated to buildings	(104)		(104)		(208)	
Financial charges (income), net	(5,446)		(3,988)		(9,077)	
Financial discount granted to customers	(960)		(1,388)		(2,266)	
Adjustment to value of investment according to equity method	344		408		291	
Extraordinary income (charges), net	<u>204</u>		<u>57</u>		<u>(192)</u>	
<i>Profit before taxes and minority interests</i>	<u>30,797</u>		<u>30,036</u>		<u>44,992</u>	
Income taxes	<u>(15,096)</u>		<u>(14,919)</u>		<u>(20,941)</u>	
<i>Net profit before minority interests</i>	<u>15,701</u>		<u>15,117</u>		<u>24,051</u>	
Minority interests	<u>(2,987)</u>		<u>(3,090)</u>		<u>(5,035)</u>	
<i>Net profit for the period</i>	<u><u>12,714</u></u>	5.5%	<u><u>12,027</u></u>	5.4%	<u><u>19,016</u></u>	4.6%

Interpump Group

Reclassified consolidated balance sheets

<i>(amounts expressed in thousands of euro)</i>	30/06/2001		30/06/2000		31/12/2000	
Trade receivables	104,213		98,287		87,606	
Inventories	92,966		86,753		87,483	
Prepayment and accrued income within one year	3,850		2,814		2,327	
Other current assets net of deferred tax assets	7,844		7,609		4,359	
Trade payables	(76,645)		(78,239)		(66,551)	
Taxes payables within one year	(14,907)		(13,757)		(10,505)	
Other current liabilities net of payables related to the acquisition of investments	(13,778)		(12,962)		(10,497)	
Accrued expenses and deferred income net of accrued interest	(647)		(478)		(907)	
<i>Net operating working capital</i>	<u>102,896</u>	29.2%	<u>90,027</u>	27.1%	<u>93,315</u>	27.5%
Net tangible fixed assets	78,303		74,025		76,719	
Goodwill	143,885		144,922		146,565	
Treasury stock	24,129		23,495		23,866	
Financial fixed assets	11,956		11,589		10,653	
Other non-current assets	17,963		16,081		18,604	
Provisions for contingencies and other charges	(7,956)		(7,810)		(8,263)	
Staff severance indemnities	(12,676)		(11,172)		(12,156)	
Payables related to the acquisition of investments	(1,523)		(1,498)		(3,038)	
Other non-current liabilities	(4,957)		(7,541)		(7,171)	
<i>Total fixed assets, net</i>	<u>249,124</u>	70.8%	<u>242,091</u>	72.9%	<u>245,779</u>	72.5%
<i>Total capital employed</i>	<u>352,020</u>	100.0%	<u>332,118</u>	100.0%	<u>339,094</u>	100.0%
<i>Financed to:</i>						
Share capital	42,703		42,339		42,630	
Reserves and retained earnings	96,185		82,317		82,351	
Net profit for the period	12,714		12,027		19,016	
Total shareholders' equity for the Group	151,602		136,683		143,997	
Minority interests	19,305		15,899		18,010	
<i>Total consolidated shareholders' equity</i>	<u>170,907</u>	48.6%	<u>152,582</u>	45.9%	<u>162,007</u>	47.8%
Cash and cash equivalents	(44,084)		(44,906)		(48,773)	
Payables to banks for current account overdrafts						
and advances within one year	29,872		30,031		29,693	
Current portion of medium-long term financing	79,644		20,823		70,810	
Accrued interests	1,178		-		1,197	
Total financial debt (cash) within one year	66,610		5,948		52,927	
Medium-long term financing	114,503		173,588		124,160	
<i>Total net financial debt</i>	<u>181,113</u>	51.4%	<u>179,536</u>	54.1%	<u>177,087</u>	52.2%
<i>Total financing sources</i>	<u>352,020</u>	100.0%	<u>332,118</u>	100.0%	<u>339,094</u>	100.0%