



INTERPUMP 2026 3Q AIDE MEMOIRE

We would like to remind you that, starting January 1st, financial pre-close calls will no longer be held. This unaudited document sets out public information previously provided by Interpump, which may be helpful in assessing Group's financial performance ahead of its 2026 3Q / 9M financial results, which will be released on November 13th, 2026.

No new information is provided and there will be no commentary on current trading.

In line with applicable law and our practice, any updates will be the subject of a formal announcement.

Conference call details

On November 13th, 2026, Interpump Group will release its 2026 3Q results. The company will host a conference call at 16:00 CEST on the same day, to comment the release.

To attend the conference call, please pre-register using this link: [Interpump 2026 3Q conference call](#).

Once registered, you will receive all the necessary connection details via e-mail.

Summary of relevant financials

Sales, Δ YoY (organic)	2025 3Q	2025 9M
Group	+2.3%	-1.7%
Hydraulics	+3.4%	-6.7%
Water Jetting ¹	+0.2%	+9.1% ¹

EBITDA margin	2025 3Q	2025 9M
Group	23.0%	23.1%
Hydraulics	20.6%	20.6%
Water Jetting ¹	27.4%	27.6% ¹

Summary of 2026 FY guidance

KPI	Target	Overall comments
Sales (Δ YoY)	organic: -2% ÷ +3% perimeter: ~+2.5% ²	now more confident on the positive part of this range impact of recent acquisitions ²
EBITDA margin	22% ÷ 22.5%	through diversification and flexibility
Cash generation	consolidate 2025 record achievement	continuing normalisation of TWC and CapEx

¹ In April 2025, Interpump Group signed an agreement for ~100 ultra-high-pressure water jet systems and ship cleaning equipment. A joint manufacturing effort between Group European operations and local third party suppliers allowed to execute the order in less than two months and to deliver it between June and July. The order generated ~€35M in revenues in 1H'25.

² Calculated on 2025 turnover. More details on the acquisitions in the acquisitions section below.



Key messages (from 2026 2Q transcript)

“We reiterate for our group sales our forecast of an organic growth rate range between -2% and +3%. As we have passed the half-year mark with +0.7% organic growth in the most challenging part of the year, we are now much more confident on the positive part of this range. On top of that, you should also consider the contribution from the latest acquisitions that we are now estimated at ~2.5% of sales.”

“We are in some way much more confident because of the results of the first half, because of the order backlog that we have. The book-to-bill that remains above 1x in the first half of the year in both divisions, and because of the discussion and the feedback that we are having from our customers.”

“Overall, July sales trend is a clear support for our full year 2026 forecast, amid the uncertain geopolitical environment and volatile supply chain.”

“The last 3 years have been disappointing in the last quarter of the year, mainly because of the very weak performance of the Hydraulics division. The Hydraulics division demand has been very negative in the last 3 years, and at the end of the year, we have faced huge postponement or order cancellation from customer.

This year, considering that Hydraulics is recovering or has recovered already, we are much more confident that we will not see, or we will not face the same magnitude at the end of the year from our customer, aimed at managing their own inventories and so on. And for this reason, we do not expect the same reduction in EBITDA margin in the second half of the year in comparison with what we achieved in June.”

Summary of 2026 shareholders' remuneration

- Dividends: as of September 2026, ~€37M were paid as dividend.
- Share buy-back: since January 2026, Group purchased ~1.3M shares for ~€47M.
- Treasury shares: as of September 30th, Interpump holds a total of 3,785,087 own shares in portfolio, representing 3.48% of the share capital.

Summary of 2025-26 relevant acquisitions

Company	Revenues	EBITDA margin	Consolidated	announcement
Padoan	~€15M (2024)	>17% (2024)	since Jul-25	16-Jun-25
Tutto Hidraulicos	~€12M (2025)	~24% (2025)	since Nov-25	24-Oct-25
Borghi Assali	>€12M (2024)	~15% (2024)	since Nov-25	4-Nov-25
F.A.R.M.A.	~€15M (2025)	~25% (2025)	since Jan-26	18-Dec-25
MVV	~€6M (2025)	~22% (2025)	since Aug-26	27-Jul-26
Teknoice	~€30M (2025)	~14% (2025)	since Aug-26	29-Jul-26

Previous results release material can be found in the IR section of the Group website:

www.interpumpgroup.it



**INTERPUMP
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Upcoming Events

November 13th, 2026, Quarterly Statement 2026 3Q

IR Contacts

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