



## INTERPUMP 4Q2025 AIDE MEMOIRE

We would like to remind you that, starting January 1st, financial pre-calls will no longer be held.

This document – which is unaudited - sets out public information previously provided by Interpump, which may be helpful in assessing Group’s financial performance ahead of its 4Q2025 Financial Results on 13<sup>rd</sup> February 2026.

No new information is provided and there will be no commentary on current trading.

In line with applicable law and our practice, any updates will be the subject of a formal announcement.

### Summary 4Q2024 relevant data and events

	FINANCIAL PERFORMANCE <sup>2</sup>
<b>Sales</b>	
<b>Organic Growth</b>	
Hydraulics	-14.1%
Water Jetting	+7.2%
Group	-7.8%
<b>Main perimeters changes</b>	
Hydraulics	Alltube: entire 4Q2024 Hydrover: December 2024 only
Water Jetting	PP China & YRP Flow Technology: entire 4Q2024 Alfa Valvole: entire 4Q2024
<b>EBITDA</b>	
Hydraulics	15.2%
Water Jetting	25.7%
Group	19.0%

<sup>2</sup> See please Group press release 14<sup>th</sup> February 2025



2024 ACQUISITIONS		IMPACT ON 4Q2025
<b>PP China &amp; YRP Flow Technology<sup>3</sup></b>	<p>2023: € 10m sales with an EBITDA margin of 10%</p> <p>Purchase price € 2.9m</p> <p>Consolidated since April 2024 in Water Jetting</p>	None
<b>Alltube<sup>4</sup></b>	<p>2023: € 5m sales with an EBITDA margin of 15%</p> <p>€ 1m of cash as of February 2024</p> <p>Purchase price € 2.3m</p> <p>Consolidated since May 2024 in Hydraulics</p>	None
<b>Alfa Valvole<sup>5</sup></b>	<p>2023: € 28m sales with an EBITDA margin of 26%</p> <p>€ 11m of cash as of transaction signing date</p> <p>Purchase price € 55.2m</p> <p>Consolidated since June 2024 in Water Jetting</p>	None
<b>Hidrover<sup>6</sup></b>	<p>2024E: € 23m sales with an EBITDA margin of 26%</p> <p>€ 3m of cash as of September 2024</p> <p>Purchase price € 17.5m</p> <p>Consolidated since December 2024 in Hydraulic</p>	October & November

<sup>3</sup> See please Group press release 9<sup>th</sup> April 2024

<sup>4</sup> See please Group press release 22<sup>nd</sup> April 2024

<sup>5</sup> See please Group press release 3<sup>rd</sup> June 2024

<sup>6</sup> See please Group press release 24<sup>th</sup> October 2024



## Summary 2025 relevant events

### DIVIDEND and BUY BACK <sup>8</sup>

As of 30 September 2025, around € 35,5m were paid as dividend.

As of 30 September 2025, Group purchased 500.000 of shares for approximately € 16.6m, while in 4Q2025 no shares were purchased.

Conversely in 4Q2025 eligible parties exercised stock options corresponding to 97,776 shares, for a total value of € 3,431m. Overall, in the entire 2025 eligible parties exercised stock options corresponding to 144,276 shares, for a total value of € 4,753m. After these transactions, as of 31 December 2025, Interpump Group S.p.A. holds a total of 2,494,087 shares in portfolio, representing 2.290% of the share capital.

2025 ACQUISITIONS		IMPACT ON 4Q2025
<b>Padoan<sup>9</sup></b>	2024: € 15m sales with an EBITDA margin of 17% Purchase price € 16m Consolidated since July 2025 in Hydraulic	Full impact
<b>Tutto Idraulics<sup>10</sup></b>	2025E: € 12m sales with an EBITDA margin of 24% Purchase price € 12m Consolidated since November 2025 in Hydraulics	November & December

<sup>8</sup> See please press releases 31<sup>st</sup> March, 7<sup>th</sup> and 14<sup>th</sup> April, 26 May, 3<sup>rd</sup>, 9<sup>th</sup>, 16<sup>th</sup>, 23<sup>rd</sup> and 27<sup>th</sup> June 2025 and monthly model disclosure for transaction in the issuers securities pursuant to paragraph 1.4 of Annex 3F.

<sup>9</sup> See please Group press release 16<sup>th</sup> June 2025

<sup>10</sup> See please Group press release 24<sup>th</sup> October 2025



<p><b>Borghi Assali<sup>11</sup></b></p>	<p>2024: € 12m sales with an EBITDA margin of 15%</p> <p>Purchase price € 6.6m</p> <p>Consolidated since November 2025 in Hydraulics</p>	<p>November &amp; December</p>
<p><b>FARMA<sup>12</sup></b></p>	<p>2025E: € 15m sales with an EBITDA margin of 25%</p> <p>Purchase price € 22m</p> <p>Balance sheet impact in December 2025, income statement impact in January 2026</p>	<p>Balance sheet impact</p>

<p style="text-align: center;"><b>2025 GUIDANCE <sup>13</sup></b></p>	
<p><b>SALES</b></p>	<p>Organic evolution: between -5% and +1%</p> <p>2024 acquisitions impact: around 2%</p> <p>4Q2024 Results: <i>“2025 expectation as I already anticipated you, the main assumption of the full year is for a consistent strength of the Water-Jetting division and a persistent weakness of the oil division. To be more precise, this latter weakness is not to be considered as further deterioration, but more stabilization at these lower levels with only marginal improvement ..... In terms of temporal evolution, the most difficult period should be exactly this first part of the year. In any case, after the disappointment of last year, we would like not to reason in terms of comparison basis, but at this stage on sequential improvements”</i></p>

<sup>11</sup> See please Group press release 4<sup>th</sup> November 2025

<sup>12</sup> See please Group press release 18<sup>th</sup> December 2025

<sup>13</sup> See please first 14<sup>th</sup> February 2025 press release and 4Q2024 conference call transcript, 15<sup>th</sup> May 2025 press release and 1Q2025 conference call transcript, 6<sup>th</sup> August 2025 press release and 2Q2025 conference call transcript and 14<sup>th</sup> August 2025 press release and 3Q2025 conference call transcript.



	<p>1Q2025 Results: <i>“First quarter results and April sales evolution are a clear support for our February guidance that we are confirming today. On an organic basis, we are expecting a turnover variation between minus 5% and plus 1% and a positive perimeter change impact of around 2% with reported sales therefore in line with 2024”</i></p> <p>2Q2025 Results: <i>“It is clear that second quarter performed better than our expectations at the beginning of the year, thanks to the revenue peak recorded by the Water Jetting division. However, recovery signals from the Hydraulic division still need to consolidate, especially considering the ongoing challenges posed by tariffs and the continuous shifts in the geopolitical scenario since April. For these reasons, we believe it is more responsible and prudent to confirm the current ranges of our guidance and to eventually provide more precise updates based on the business evolution after the summer break”</i></p> <p>3Q2025 Results: <i>“The signs of improvement seen in Q2, covering both turnover and margins, were consolidated further during Q3. In light of these results, on the basis of the elements in our possession, the Group confirms its expectations for turnover and margins oriented toward the better part of the Guidance”</i></p>
<b>PROFITABILITY</b>	<p>4Q2024 Results: <i>“ The second most important goal for 2025 is to protect profitability resilience that we built and achieved in these years. And exactly for this reason, we will leverage our business model flexibility to be ready to face the worst and therefore eventually benefit from the best.”</i></p> <p>1Q2025 Results: <i>“As usual, with a higher visibility driven by a quarter of reported data, we are adding to the sales guidance, the profitability guidance with an EBITDA margin between 22% and 22.5%. One important clarification to avoid any kind of misunderstandings. The comparison basis of this range is the 2024 reported EBITDA margin of 22%. No adjustment, no change, nothing, only reported numbers as always. We hope that you will read these numbers as we are reading them. In the worst possible case of a 5% sales decrease that is a 5% decrease after a 9% decrease of 2024, we are expecting to confirm 2024 results in terms of profitability. We are expecting to confirm</i></p>



	<p><i>our excellent profitability level once again”</i></p> <p><i>2Q2025 Results: “...It is clear that second quarter performed better than our Expectations at the beginning of the year, thanks to the revenue peak recorded by the Water Jetting division. However, recovery signals from the Hydraulic division still need to consolidate, especially considering the ongoing challenges posed by tariffs and the continuous shifts in the geopolitical scenario since April. For these reasons, we believe it is more responsible and prudent to confirm the current ranges of our guidance and to eventually provide more precise updates based on the business evolution after the summer break.</i></p> <p><i>3Q2025 Results: “The signs of improvement seen in Q2, covering both turnover and margins, were consolidated further during Q3. In light of these results, on the basis of the elements in our possession, the Group confirms its expectations for turnover and margins oriented toward the better part of the Guidance”</i></p>
<p><b>CASH FLOW GENERATION</b></p>	<p><i>4Q2024 Results: “Our third goal, please do not misunderstand me, I am simply making a list, not giving priority, is to consolidate and potentially further improve the cash flow generation. This should be easier, even if nothing is easy, because CAPEX normalization process will go on and in the meantime, we are addressing properly inventories”</i></p> <p><i>1Q2025 Results: “In terms of cash generation as explained before, first quarter results are clear evidence of group commitment to proceed in the normalization process of both trade working capital and CAPEX. And therefore, we confirm the goal to consolidate and hopefully, improve the cash flow generation achieved in 2024”</i></p> <p><i>2Q2025 Results: “... confirms our commitment to delivering on the goal we set at the beginning of the year, in particular to consolidate the record cash flow generation achieved in 2024. .... And finally, as already commented before, the free cash flow expected for the year is confirmed to be close or to repeat</i></p>



	<p><i>the very, very good results achieved in 2024”</i></p> <p>3Q2025 Results: <i>“For cash flow generation, we remain committed to delivering the best possible outcome”</i></p>
<b>CAPEX</b>	<p>4Q2024 Results: <i>“In terms of CAPEX, we are expecting in 2025 to have a decrease that is in line with the one of 2024. So, our budget of CAPEX is around €100 million”</i></p>

Previous publications, transcripts and earnings call presentations can be found in the IR section of Group web site: [www.interpumpgroup.it](http://www.interpumpgroup.it)

### **Upcoming Events**

Friday 13<sup>rd</sup> February 2026: Quarterly Statement 4Q2025 & Preliminary 2025 Financial Results

Friday 20<sup>th</sup> March 2026: 2025 Financial Results

Thursday 30<sup>th</sup> April 2026: Annual AGM

Friday 15<sup>th</sup> May 2026: Quarterly Statement 1Q2026

Wednesday 6<sup>th</sup> August 2026: Quarterly Statement 2Q2026

Friday 13<sup>rd</sup> November 2026: Quarterly Statement 3Q2026

### **IR Contacts**

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